



# DNIPROPETROVSK REGION

ECONOMIC AND INVESTMENT POTENTIAL

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# DNIPROPETROVSK REGION IS AN INDUSTRIAL AND INVESTMENT CENTER OF UKRAINE



- The region is located in the center of Ukraine and shares its border with **7** regions.
- The Dniro river, which is **one of the largest waterway in Europe**, crosses the region.
- The region has **22 districts and 20 cities** (the largest cities are Dnipro and Kryvyi Rih).

## One of the largest regions by the area and population



**31,9 thousd. km<sup>2</sup>**  
(5,3% of country's area)



**3,3 mln people**  
(7,3% of country's population)

## Industrial and investment center of Ukraine



**16,8% of Ukrainian export**



**16,5% of total investment volume of Ukraine**





- Developed railways network, with systems of cargo transshipment for other modes of transport.

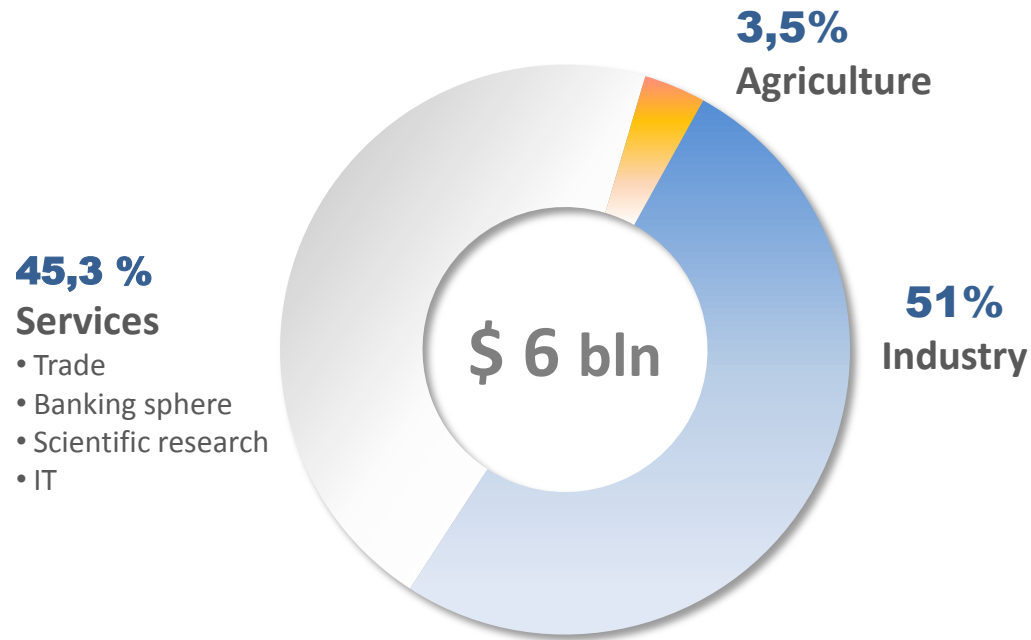


- Transport-cargo air terminal of the air transport company "Yuzhmashavia" and 2 international airports are operating.



- River-sea lines connect the river ports of Dnipropetrovsk region with ports on the Black and the Mediterranean seas.





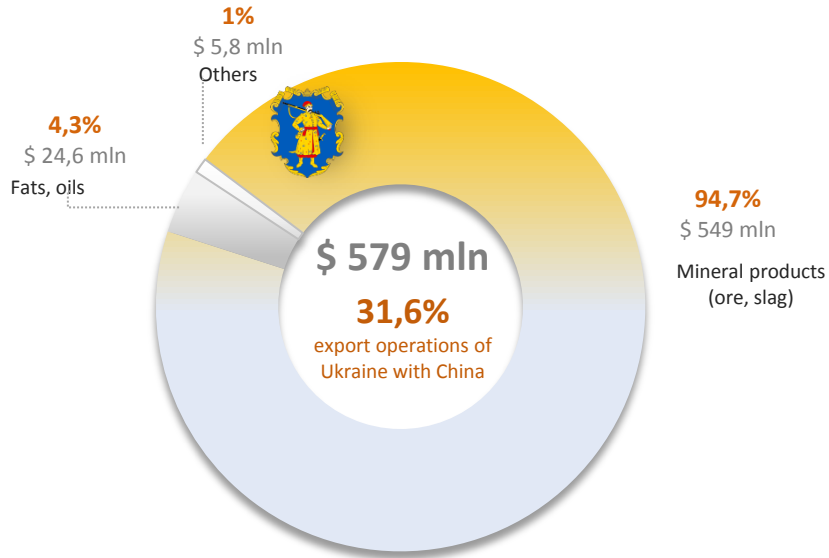
- Dnipropetrovsk region forms **18%** of the country's GDP
- The mining and metallurgical complex of the region is the leader in the sale of industrial products.
- Agrarian companies of the region are the leaders in Ukraine in output of products.



# FOREIGN ECONOMIC RELATIONS OF THE REGION WITH CHINA

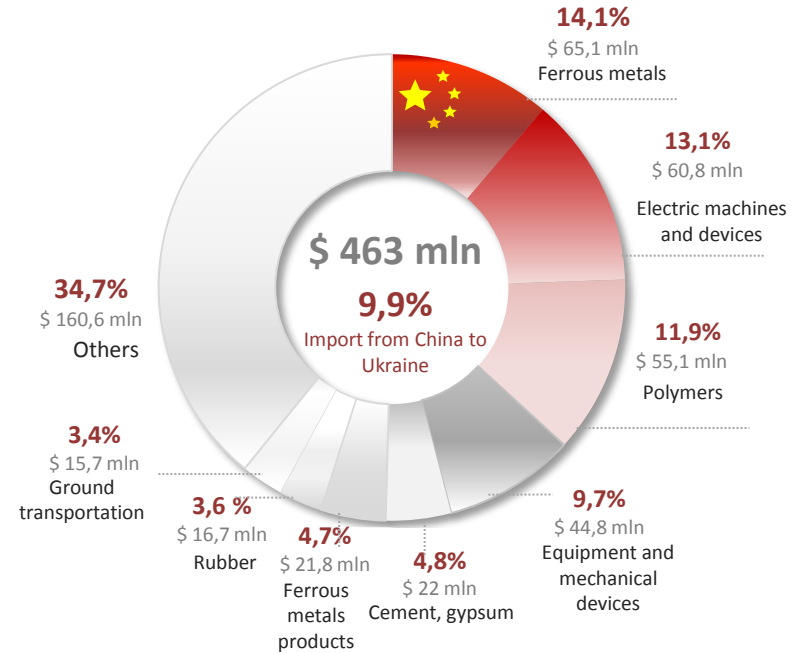
## Dnipropetrovsk region

### Commodity structure of **export** to China

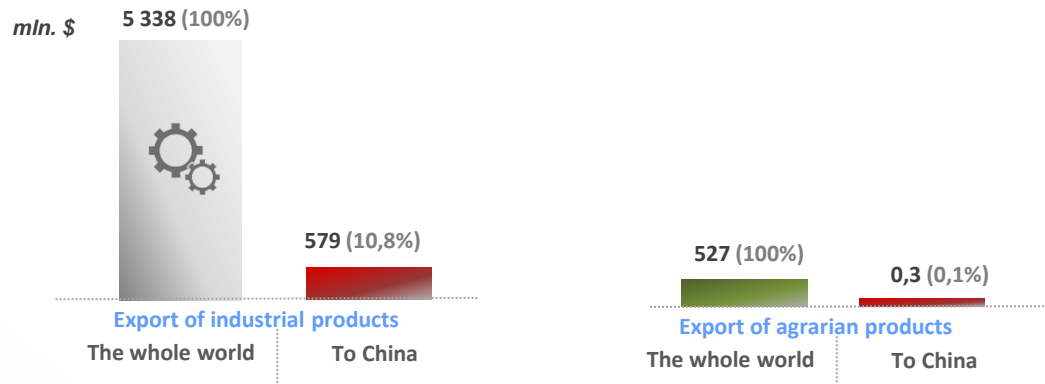


## China

### Commodity structure of **import** from China



### The structure of **export** operations of the region



# FOREIGN ECONOMIC RELATIONS OF UKRAINE WITH CHINA

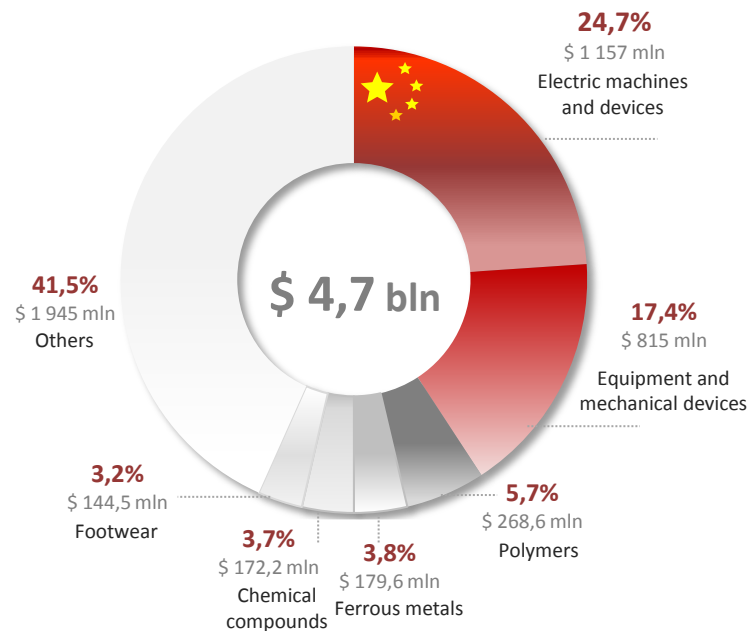
## Ukraine

### Commodity structure of **export** to China



## China

### Commodity structure of **import** from China



### The structure of **export** operations of Ukraine

mln. \$ 23 530 (100%)



12 831 (100%)





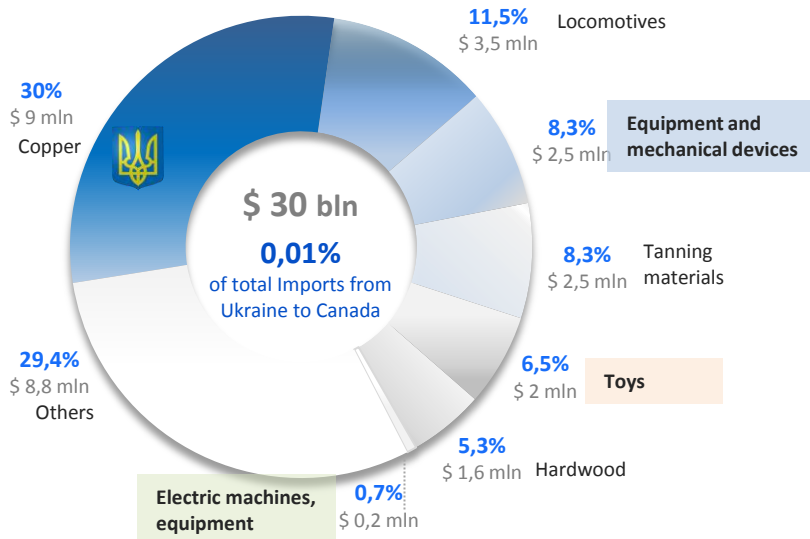
Ukraine has already concluded **17** agreements on free trade in particular:

1. European Union
2. EFTA (European Free Trade Association)
  - Switzerland
  - Norway
  - Liechtenstein
  - Iceland
3. Canada
4. GUAM
  - Georgia
  - Moldova
  - Azerbaijan
  - Uzbekistan
5. Makedonia
6. Montenegro
7. CIS countries
8. **Free trade zone agreement** (*Participating countries: Ukraine, Belarus, Armenia, Kazakhstan, Kyrgyzstan, Moldova, Tajikistan and Uzbekistan*).

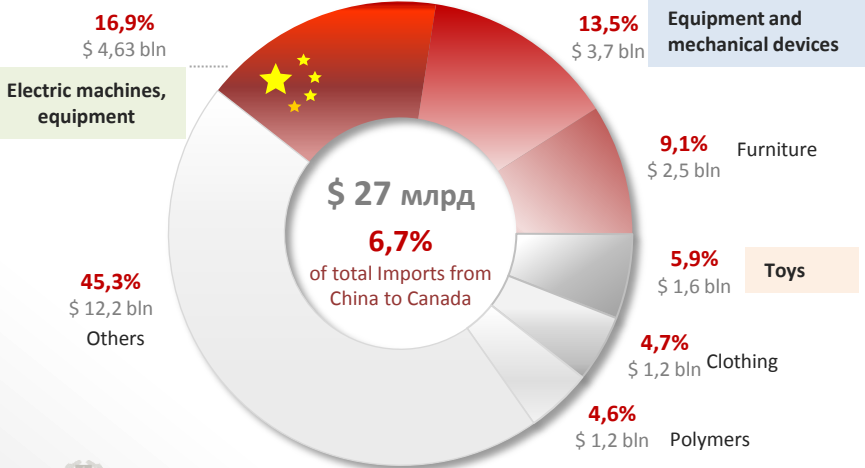


## Commodity structure of **export** to Canada

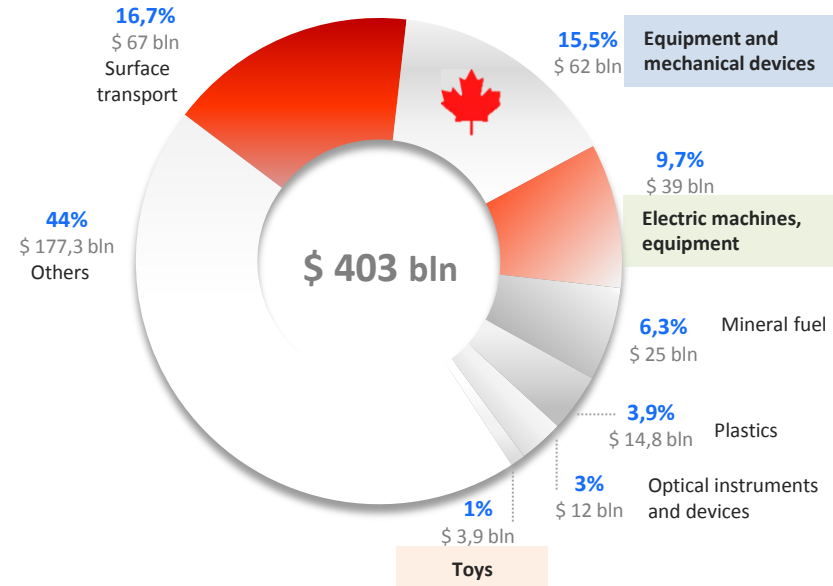
### Ukraine



### China



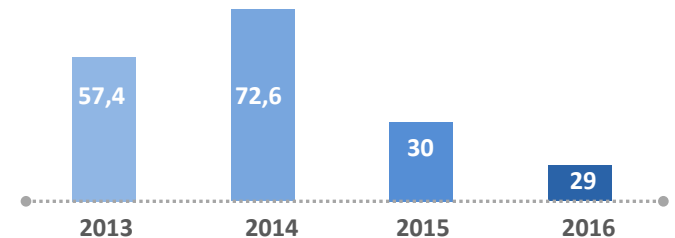
## Commodity structure of **import** to Canada



## Dynamics of commodity **export** from Ukraine to Canada



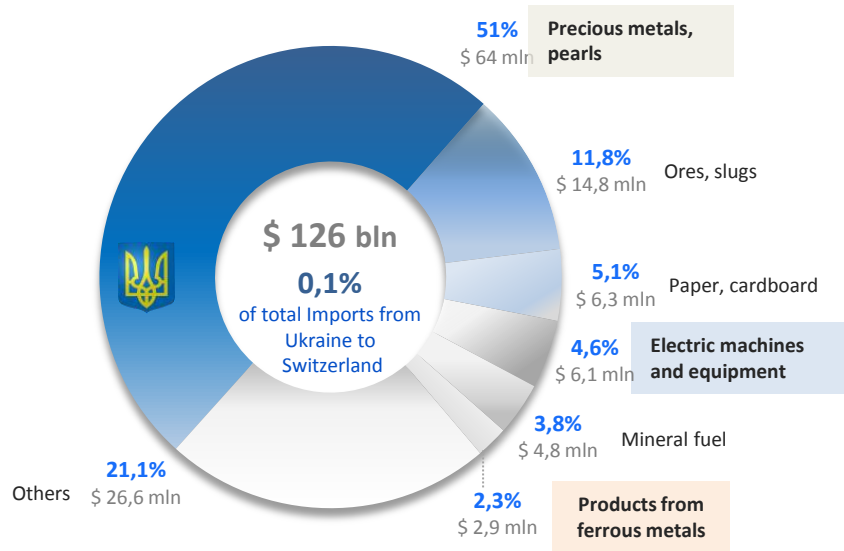
\$ mln



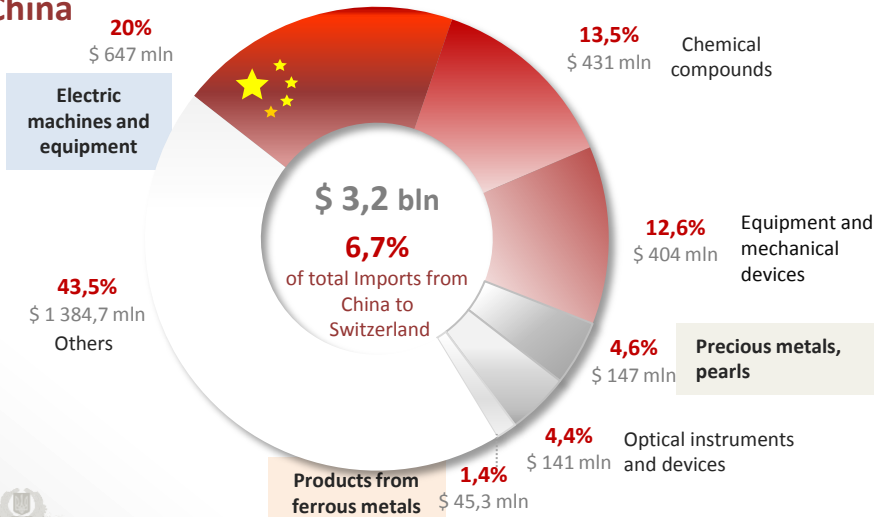


## Commodity structure of **export** to Switzerland

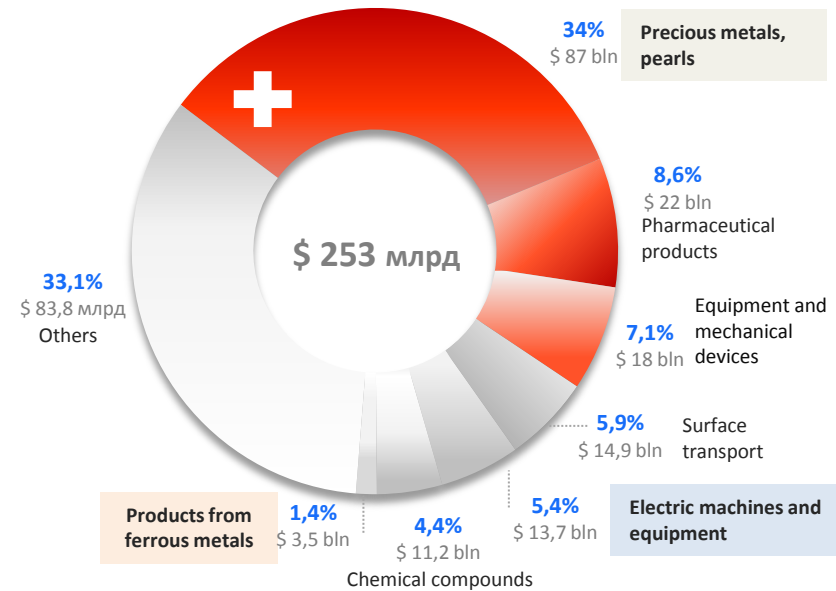
### Ukraine



### China



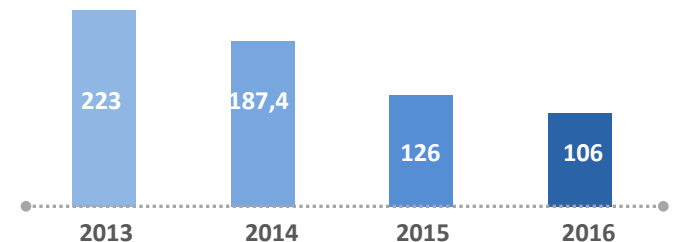
## Commodity structure of **import** to Switzerland



## Dynamics of commodity **export** from Ukraine to Switzerland

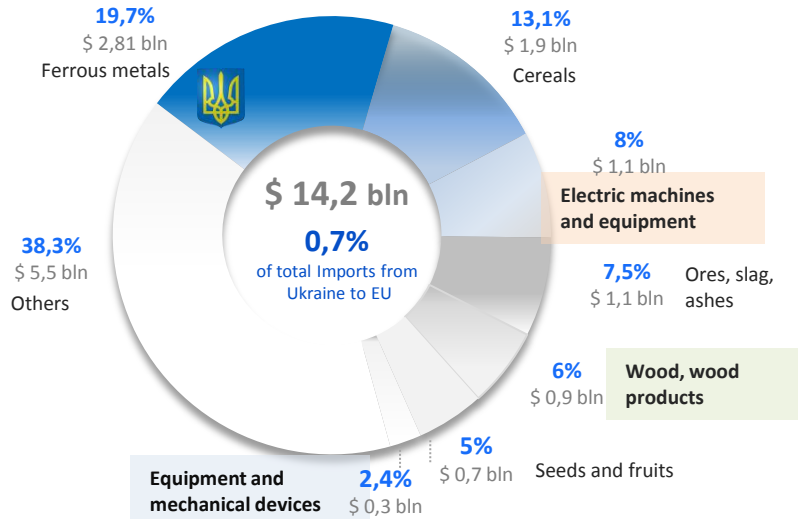


\$ Млн.

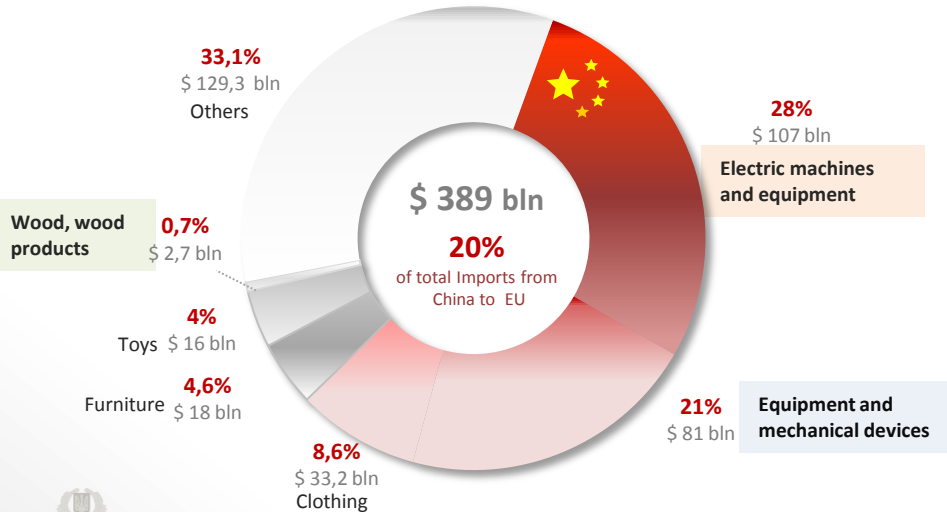


## Commodity structure of export to EU

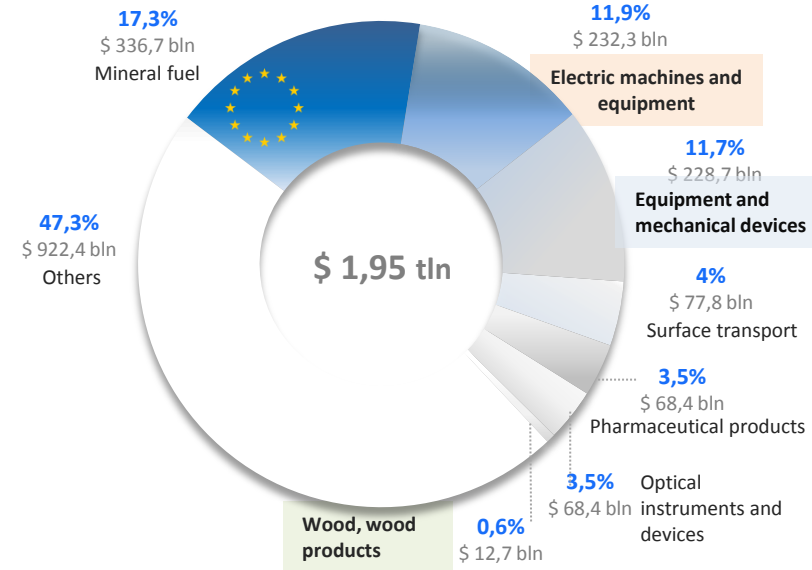
### Ukraine



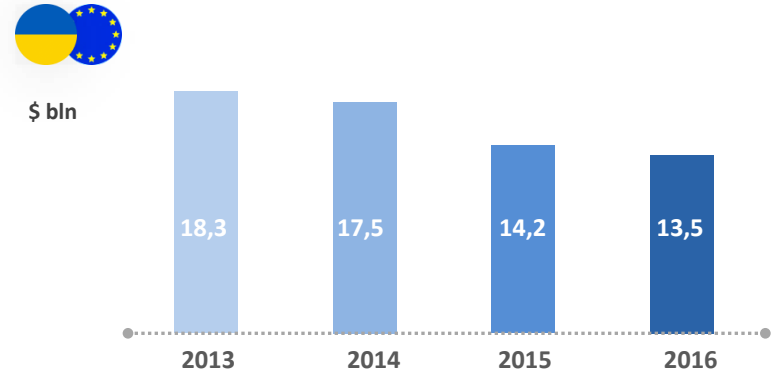
### China



## Commodity structure of import to EU



## Dynamics of commodity export from Ukraine to EU





On October 1, 2017, the EU's decision on granting Ukraine additional trade preferences, which will be in effect for 3 years.

**Additional trade preferences envisage full import liberalization from Ukraine:**

- footwear
- pigments and preparations based on titanium dioxide
- copper and aluminium products
- electronic equipment for image reproduction.

In the framework of the **EU external investment plan**, it is planned to include **2 investment windows** for Ukraine to implement projects in certain priority areas by the **European Sustainable Development Fund**, namely:

- renewable energy
- energy efficiency
- transport
- financing of small and medium-sized enterprises.



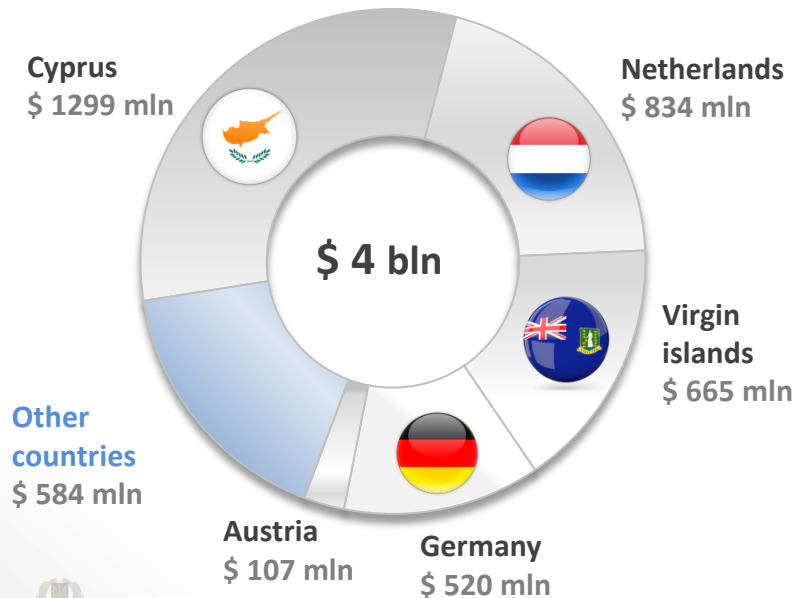


- \$ 16,4 млн - volume of investment from China (in 2016)
- (0,1% of the total volume of foreign investments in Ukrainian economy)



- There is 1 company with Chinese investments in the region (D-KAR Ltd. Wholesale trade of parts and accessories for motor vehicles).

## Biggest investor countries



## International companies, which have already chosen Dnipropetrovsk region



## Current state and local preferences:

### VAT exemption (20%)

- Equipment operating on the renewable energy sources;
- Energy conservation equipment, components and materials;
- Generation of electric power from alternative sources, which has no analogues in Ukraine;
- Development of IT-products.

### Exemption from taxation of import customs duty

- Investors who operate under the agreement of production sharing;
- Equipment for arrangement of industrial, scientific and technological parks, which is not produced in Ukraine;
- Equipment operating on the renewable energy sources and energy conservation equipment which is not produced in Ukraine;
- Materials, blocks and devices for agroindustrial complex, which is not produced in Ukraine;

### Local privileges (on the resolution of local authorities)

- Privilege for property tax;
- Privilege for rental rate on land and land tax.





### System of public electronic state procurement **ProZorro**.

- The system allows taking part in public tenders **transparently through online auctions** (system web portal - [www.prozorro.gov.ua](http://www.prozorro.gov.ua))
- **A non-resident of Ukraine** can take part in the tender on the basis of the Law of Ukraine "On public procurement". According to this law:
  - ✓ domestic and foreign participants of all forms of ownership and legal organizational form take part in procurement procedures **on equal terms**;
  - ✓ central executive authorities carry out procurement through ProZorro system, if the value of goods and services exceeds **UAH 200 thousand (7,5 thousand USD)**, and works – **UAH 1.5 mln. (56 thousand USD)**.
  - ✓ Mandatory limits for goods and services for monopolistic state-owned enterprises - **UAH 1 mln (37,5 thousand USD)**, for the goods and services and **UAH 5 mln (187 thousand USD)**, for works.



### Web portal of state services [www.igov.org.ua](http://www.igov.org.ua).

- **80%** of administrative services have been converted into electronic.
- For today, it is **394 services** in such spheres as:
  - ✓ business registration;
  - ✓ licensing;
  - ✓ construction, real estate;
  - ✓ land relations;
  - ✓ foreign trade and investment;
  - ✓ taxation;
  - ✓ trade, etc.





- ABOUT REGION
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- INVESTMENT PROJECTS
- INVESTMENT OFFERS
- ABOUT DIA
- ANALYTICS

**Investment Passport**  
OF DNIPROPETROVSK REGION

[LOOK](#)

Events Calendar

2017 > October >

Month

M	Tu	W	Th	F	S	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Last News

**EU-Ukraine Association Agreement fully enters into force**  
01.09.2017

Today, the Association Agreement between the European Union and Ukraine enters fully into force. The Association Agreement, including its Deep and Comprehensive Free Trade Area (DCFTA).

**PJS ArcelorMittal Kryvyi Rih invests USD 170mln into construction of its coking facilities**  
29.08.2017

Total amount of ArcelorMittal investment in the project of COB no.6 was USD 128mln and including its twin COB no.5 the investments reached USD 170mln. Additional

**UkrGasbank has lowered its interest rate on loans for the purchase of Belarusian machinery and equipment**  
21.08.2017

UkrGasbank has lowered its interest rate on loans under an exclusive contract with the Ministry of Finance of the Republic of Belarus, and now it offers

**Long-awaited news!**  
17.08.2017

Now the investment passport of Dnipropetrovsk region is available in English. The passport contains all necessary information on economic and investment potential of the region, data

**Investors ready to support Dnipro river development**  
17.08.2017

The EBRO and EIB intend to invest up to 50 million euro in the development of the Dnipro

**Investment Passport**  
OF DNIPROPETROVSK REGION

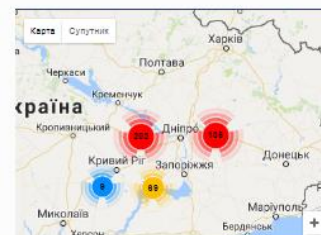
Dnipropetrovsk Investment Age...  
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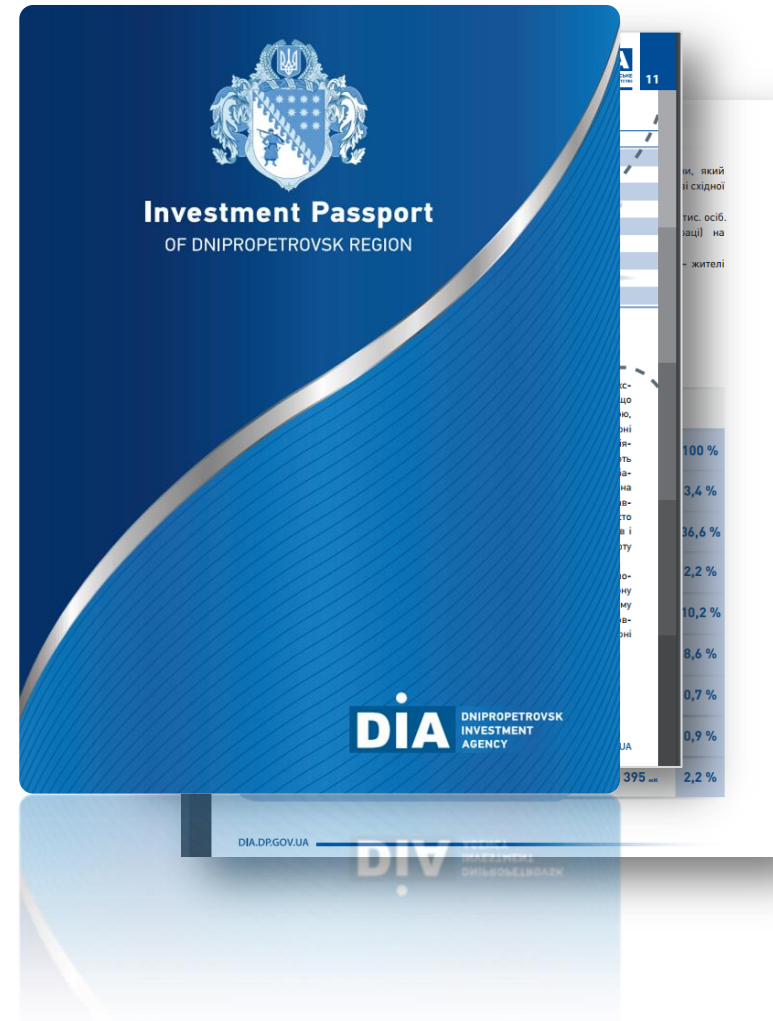
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Investment map



The Investment Passport contains structured and comprehensive information about Dnipropetrovsk region:

- geographical location
- human resources
- the structure of the economy
- foreign economic activity
- aspects of doing business
- list of investment projects





## Activities



**It initiates** the creation of promising investment projects in accordance with the needs of the region and the interests of potential investors.



**It forms** and provides the primary analytical information, which is necessary to make investment decisions;



**It performs** the initial plot selection in accordance with the investors needs (the agency database has more than 400 plots with total area 13.8 thousd. ha);



**It assists** in selection of potential partners, who are competent in different aspects of the investment project (there is available a base of regional companies from different fields of activity);



**It provides** services of a personal investment manager. It makes a "investor's road map".



## APPLICATIONS

# Investment projects of Dnipropetrovsk region



# MANUFACTURE OF POLYMER MATERIAL SHEETS PRODUCTION

## Project description

Creating an enterprise for the design and construction of tanks from polymeric materials (polypropylene, polyethylene, teflon, etc.), as well as technological equipment based on them.

Estimated cost: \$ 1,1 mln.

## Project initiator

Ukrkhimzakhyst Ltd.

## Project duration

Estimated implementation schedule - 5 years.

## Initiator's resources for the project implementation:

- Machinery, office equipment – \$ 30 thousand;
- Experience in the relevant projects implementation and project solutions.

## Project economic indicators

Net Present Value - NPV	\$ 10 mln
Internal Rate of Return - IRR	206 %
Profitability index - PI	150 %
Payback Period - PP	5 years
EBIDA	\$ 1,3 mln



## Technical parameters of project

Production of storage equipment and technological systems operating in harsh conditions (contact with acids, alkalis, salt solutions, exposed to mechanical abrasion), creation of equipment that matches the conditions of high-risk equipment operation.

## Mechanisms for cooperation

- Credit, venture capital;
- Other joint activities – creation of joint venture.

## Additional information

**Implemented projects:** The enterprise implemented 8 relevant projects: (Yug-Neftegaz Ltd, Ukrbudgaz, Roshen, JSC «U.P.E.C.», Kyslorodmash, Maïsadour Semences and others).

## Project placement:

Pavlohrad district, Pavlohrad



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# ENTERPRICE FOR THE DESIGN AND CONSTRUCTION OF TANKS FROM POLIMERIC METERIALS

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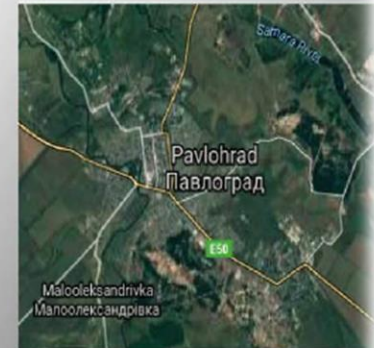
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## Project placement:

Pavlohrad district, Pavlohrad



## Contact information:

Dnipropetrovsk Investment Agency E:\Новая п

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# PRODUCTION OF POLYMER COATINGS OF GALVANIZED STEEL OR ALUMINIUM SHEET

## Project description

The line of Polymer Coating on galvanized steel sheet. The design capacity is 55 thousand tons of steel per year.

The galvanized sheet steel with polymer coating is a primary product for production of facade and roofing materials including sandwich panels and metal shingles.

## Ініціатор проекту

Elvas trading house, Ltd  
[www.elvas.com.ua](http://www.elvas.com.ua)

## Project duration

- The equipment production, facility preparation and installation will take about **12 months**.
- In the 3rd year of the project the planned volume of production and sales will be **50 thousand** tons.

## Project goals

- The saturation of Ukrainian market with polymer coating galvanized sheet steel. Today there is no modern producer in this sphere in Ukraine.
- Wholesale and retail trade with different coating types, production of roofing and facade materials (metal shingles, profiled flooring, siding), metal packaging production.
- The equipment will allow to produce in small lots the wide range of products both in the color and pattern range and with various mechanical properties.

## Project economic indicators

**USD 9 mln** - required amount of money.

- USD 6,8 mln – line cost.
- USD 1,1 mln – cost of construction of warehouses and production facilities.
- USD 1,1 mln – part of the required floating capital.

Net present value NPV	<b>\$ 4,5 mln</b>	Payback period PP	<b>6 years</b>
Internal rate of return IRR	<b>35 %</b>	Profitability index PI	<b>27 %</b>
		EBIDA	<b>\$ 16 mln</b>



## Project technical parameters

**Land plot characteristics:**

- land plot - **2,03 ha**;
- Intended use: **manufacture of metal products**;
- cadastral number: **assigned**;
- administrator: **Elvas trading house, Ltd.**

**Facilities/Equipment:**

- Elvas Group has its own steel service centre located in the industrial zone of Dnipro with railway line and storage facilities. Own production of metal shingles profited flooring, metal staling;
- overhead crane - 12 tons, beam crane - 10 tons.

**Transport infrastructure:**

- railway line in the territory of SSC, traffic road – access point to the territory of SSC, river port – 1,2 km and 5 km.

**Engineering infrastructure:**

- water supply, gas supply, electricity supply are available.

## Mechanisms for cooperation

- Own floating assets – **\$ 4,2 mln**
- Credit line up to 7% year in foreign currency.
- Share interest in % according to the amount of investment.

## Additional information

Ukraine annually imports 260,000 tons of PPGI (as of 2016). According to the experts' forecast, the overall annual market consumption in Ukraine will reach up to 500,000 tons by 2022.

At present, there is no modern PPGI producer in our country. Since 2000 year, Elvas Group has imported and processed coating steel.

Our existing customer base is capable to consume the entire 100% of the design output of above Colour Coating Line. The planned return on investment in the line is 4 years.

It is possible to provide financial statements of Elvas Group project's business plan and several small co-investors.

## Project location:

Ukraine, Dnipro,  
5, Kursant Skorobohatkyi Str.  
Industrial zone



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## Project description

Investment attraction into the economy of the city by creating effective mechanisms to meet the demand of investors on the sites prepared for the innovation sphere, industry, logistics and related services objects locating, economic development and increasing competitiveness of the territory, modern industrial and market infrastructure development.

**Market overview:** mechanical engineering, building materials and logistics.



## Project initiator

Kryvyi Rih City Council.

[www.kr.gov.ua](http://www.kr.gov.ua)

## Project goals

- mechanisms formation for effective satisfaction of investors' demand for sites prepared for doing business;
- creation of favorable conditions for functioning and development of business entities;
- investments attraction into the economy of Kryvyi Rih;
- improvement of the city's investment image;
- diversification of the economy of Kryvyi Rih;
- creation of new jobs;
- increasing revenues to the budgets of all levels.



## Total project cost – \$ 2,1 mln

State budget	\$ 0,54 mln
Managing company	\$ 1,6 mln

## Project technical parameters

### Land plot characteristics:

- land plot: **26,03 ha**;
- Intended use: **land of industry**;
- cadastral number: **issued**;
- administrator: **Kryvyi Rih City Council**.

### Engineering infrastructure:

- water supply: potential connection point to the main pipeline is 225 mm diameter existing water supply to 1.0 MPa;
- water discharge: distance of to the potential drainage connection point is - **2 km**;
- gas supply: design capacity of the pipeline is about 5 5000 m<sup>3</sup>/hour – **2 km**;
- electricity supply: distance to the transformer substation is **2,5 km**.

### Transport infrastructure:

- Municipal Enterprise «Kryvyi Rih International Airport» of Kryvyi Rih City Council - **35 km**;
- roads of national importance H11 (Dnipro - Mykolayiv (through Kryvyi Rih) - **5,5 km**;
- H23 highway of national significance (Kropyvnytskyi-Kryvyi Rih - Zaporizhzhia ) - **11,5 km**.

## Mechanisms for cooperation

Act as the management company or as the Industrial park member.

## Additional information

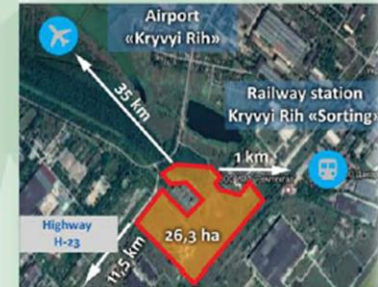
### The land plot has:

- topographic survey 1:500;
- technical documentation on drawing the boundaries of the existing land tenures;
- detailed site plan;
- project of land allocation;
- technical certificate of land parcel.

**Creation and operation of Kryvbас IP in the territory of Kryvyi Rih will allow** optimizing financial assets of potential investors by reducing resources expenditures and time for the site development to place a potential enterprise, while at the same time gaining benefits from city development, volumes of its consumer market, available transport and industrial infrastructure, scientific, technical and labor potential.

## Project location:

Kryvyi Rih, Dnipropetrovsk region.



## Competition for managing company of Kryvbас IP

Kryvyi Rih City Council

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Web: [www.ig.krogerc.info](http://www.ig.krogerc.info)

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## Project description

The formation of effective mechanism for providing preferences to investors in the form of prepared industrial territories for the placement of objects of innovation, industry, construction, logistics and related services, improving the population life quality by improving the investment and innovation climate, and ensuring employment of population.

### Market overview:

7 sectors according to the production profile, namely:

- mechanical engineering – 120 ha;
- building materials – 50 ha;
- processing agricultural products – 25 ha;
- light industry and hi-tech technologies – 20 ha.

## Project initiator

**Dnipropetrovsk regional state administration**

[www.adm.dp.gov.ua](http://www.adm.dp.gov.ua)

## Project goals

- assistance in the creation of industrial zones, scientific and technological parks;
- investment activity stimulation;
- development of innovation infrastructure and IT technologies;
- system creation of incentives for attracting domestic and foreign investors into the development of venture innovative firms and projects;
- development of infrastructure, including engineering;
- stimulation of non-base industries development in order to diversify the region's economy;
- new jobs creation.

## Project economic indicators

**Expected amount of investments: \$ 374,9 mln**

Output at full capacity expected in **2024**

Expected net present value will be - **\$ 206 mln**

Project implementation term **2017-2027**

Sources of funding: **90%** private investors, **10%** state, local budget.



## Project technical parameters

### Land plot characteristics:

- land plot: **250 ha**;
- Intended use: **land of industry**;
- cadastral number: **issued**;
- administrator: **Dnipropetrovsk Regional State Administration**.

### Engineering infrastructure:

- water supply: connection to the power of Pavlohrad.
- water discharge: connection to the treatment facilities of Pavlohrad.
- gas supply: connection to the PMP meter station point (reserve about 7 000 m<sup>3</sup>/hour)
- electricity supply: connection to the substation of CJSC «TSEK» substation 150/6/6 kVt (reserved 14 MW)

### Transport infrastructure:

- available access roads for trucks along the plot;
- road of national significance: E-50 (M-04) - 1 km;
- railway station: Pavlohrad-1, Pavlohrad-2;
- Dnipropetrovsk International Airport - 93 km;
- Dnipropetrovsk river port - 90 km;
- Mariupol seaport - 194 km.

## Mechanisms for cooperation

Contract on conducting economic activity within IP «Pavlohrad» (sublease).

## Additional information

### The land parcel has:

- topographic survey 1:500;
- technical documentation on drawing the boundaries of the existing land tenures;
- detailed site plan;
- project of land allocation;
- technical certificate of land parcel.

The **competitive advantages** of the industrial park are the geographical proximity of market outlets and labor resources, transport accessibility, integration of several types of transport, energy supply, simplified process of administrative and licensing procedures passing by residents, proximity to the residential area and social infrastructure, possibility of production expansion, advanced engineering solutions, etc.

## Project location:

Dnipropetrovsk region, Pavlohrad district, Bohuslav Village Council



## IP Managing company:

**SE «Investment-Innovation Center»**

Tel.: +38067 504 05 05

Web: [www.iic.in.ua](http://www.iic.in.ua)

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[www.dia.dp.gov.ua](http://www.dia.dp.gov.ua)

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## Project description

The strategy of creating an industrial park in Dnipro takes into account that the future park is an average urban complex, so it focuses on the development and implementation of advanced developments in the field of information, communication and biotechnology, instrumentation, electronics, energy saving and the use of alternative energy sources.

## Project initiator

### Dnipro City Council

«Dnipro Development Agency» carries out project support, holds presentations in the frameworks of looking for partners and investors. As of today, designing is being carried out on a designated territory.

[www.dda.dp.ua](http://www.dda.dp.ua)

## Project goals

The city, as a regulator of job creation in case of the opening of an industrial park, will be able to create employment opportunities for at least **4 000** highly skilled specialists, create production zones for innovation, attract foreign and domestic investors.

## Project economic indicators

Expected amount of investments: **\$ 147,5 mln**

Output at full capacity expected in **2020**

Project implementation term **2017-2027**

Sources of funding: **90%** private investors, **10%** state, local budget



## Project technical parameters

### Industrial park filling:

#### Public buildings of the industrial park:

- business incubator, administration: **11 600 m<sup>2</sup>**;
- medium and large firms, all-inclusive services: **12 900 m<sup>2</sup>**;
- industrial exhibition:
  - 1 phase: **5 000 m<sup>2</sup>**;
  - 2 phase: **10 000 m<sup>2</sup>**;
- parking: **15 000 m<sup>2</sup>**;
- number of floors: **5-9 floors**;
- number of newly created jobs: **2 800-3 000**;
- total area of capital construction: **40 000 m<sup>2</sup>**;
- approximate opportunity to attract investments: **\$ 57,5 mln.**

#### Industrial enterprises:

- production capacity: **62 000 m<sup>2</sup>**;
- administrative and accommodation service: **8 000 m<sup>2</sup>**;
- number of created jobs: **1000-1200**;
- total area of capital construction: **70 000 m<sup>2</sup>**;
- estimated production cost (construction + equipment): **\$ 60 mln**;
- territory of perspective development of the industrial park: **18 ha.**

#### Infrastructure:

- total area of roads, paving and landscaping: **4 ha**;
- engineering networks: **all types of networks**;
- total cost of providing infrastructure (80 ha, including perspective territories): **\$ 30 mln.**

#### Engineering infrastructure:

all networks are available.

#### Logistics infrastructure:

railways and roads are available.

## Mechanisms for cooperation

Contract on conducting economic activity within the industrial park (sublease).

## Project location:

Dnipro,  
Industrial Administrative district



## Competition announcement for a managing company:

July- August 2017

Dnipro City Council

«Dnipro Development Agency»

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